

Press release

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BOUYGUES CONSTRUCTION REWARDS ITS MOST INNOVATIVE SUPPLIERS

On the occasion of the second convention for suppliers held at Bouygues Construction's head office, Challenger, which was attended by approximately 500 people including more than 320 suppliers, Bouygues Construction Purchasing, the Group's Purchasing network, presented trophies to reward the most innovative of its suppliers.



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Franck Le Guillou, Bouygues Construction Purchasing Director, said: "These trophies enable us to maintain our competitiveness by honouring the partners with whom we conduct joint innovation activities in the context of long-term associations. Bouygues Construction is seeking to encourage this approach with its suppliers, particularly to meet new challenges relating to digital modelling, to enable us to continue proposing the most competitive, innovative and sustainable solutions."

Four partners received awards in the Group's principal business areas:

- **Building category: Menuiseries Nicolas**

This SME based in Lanvollon, Brittany, was the first Bouygues Construction supplier to set up a standardisation procedure for the products it supplied along with IT processes intended to facilitate day-to-day dealings. This operation has resulted in time savings as well as a better mutual understanding between the two partners. Product standardisation is one of the top priorities of Bouygues Construction Purchasing.

- **Public works category: Palmieri**

Bouygues Construction and Palmieri, a specialist in equipment for tunnel boring machines operating in the South of France, have built up close relations over the past twenty years, which have seen a number of jointly developed innovations. The two groups have collaborated on several customised and innovative disc cutters, including a disc cutter incorporating numerous sensors known as Mobydic. The excellent quality of the relationship between Palmieri and Bouygues Construction has been an essential factor in the success of these R&D operations.

- **Energies and services category: LG Electronics**

Bouygues Energies & Services and the technical department of LG Electronics based in Villepinte, near Paris, have jointly devised, tested and developed a new variable-water-volume air-conditioning system, which was implemented for the first time during the renovation of Challenger, the Bouygues Construction head office. It results in reduced energy consumption and is partly responsible for making Challenger a positive energy building.

- **Non-production category: Hertz**

The French subsidiary of Hertz, working alongside Bouygues Construction, has developed a 24/7 "self-service" system enabling Group employees to reserve vehicles without needing to go to the reservations desk in seven French airports. This service will now be extended to include the largest TGV rail stations and other airports in France.

With its panel of suppliers, Bouygues Construction Purchasing retains a focus on sustainable procurement and is committed to always acting in a responsible and innovative manner when purchasing supplies or services. Approximately 2,400 suppliers were assessed in 2014. Through partnerships and joint developments, the Group's Purchasing division is also active alongside its suppliers as they imagine the solutions, technologies, materials and equipment of tomorrow.

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As a global player in construction and services, Bouygues Construction designs, builds and operates buildings and structures which improve the quality of people's living and working environment: public and private buildings, transport infrastructures and energy and communications networks. A leader in sustainable construction, the Group and its 52,200 employees have a long-term commitment to helping their customers shape a better life. In 2013, Bouygues Construction generated sales of €11.1 billion.



Shaping a **Better Life**