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Key Points  
2018



# EXPERIENCE SHARED INNOVATION

Our business report is available on  
[WWW.BOUYGUES-CONSTRUCTION.COM](http://WWW.BOUYGUES-CONSTRUCTION.COM)



Shared innovation



Shared innovation

Design: LONSDALE - Cover photo: © Céline Clément

## BE INNOVATIVE

We are helping to transform communities so that we can shape the world of tomorrow by developing innovative solutions and products.

## BE RESPONSIBLE

In every action we take, we are guided by the environmental and social consequences, whether they affect our employees, our customers, our partners or our users.

## BE COMMITTED

A global player in the construction sector, we contribute to regional development by creating value and jobs, supporting the major transformations impacting society.

## SHARED INNOVATION

With our partners: engineering schools and universities, major industrial groups, start-ups, NGOs and charities, local authorities, incubators, etc.



  
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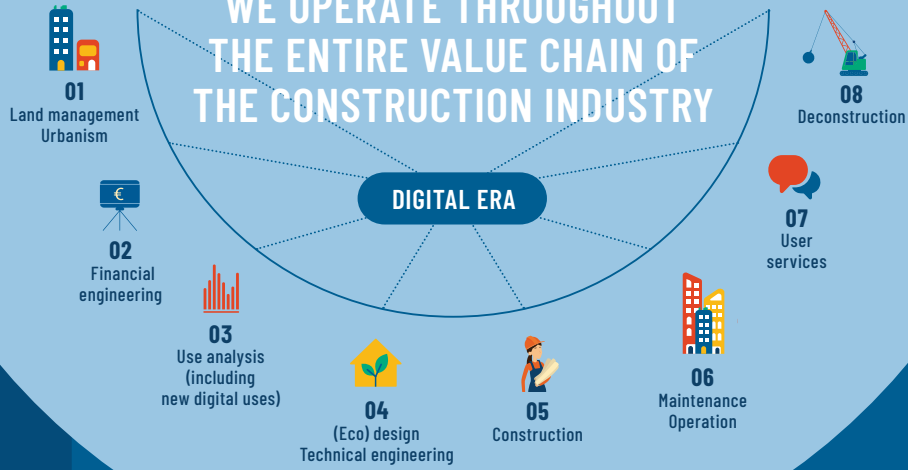


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# WE OPERATE THROUGHOUT THE ENTIRE VALUE CHAIN OF THE CONSTRUCTION INDUSTRY



## 3 BUSINESS SECTORS



INFRASTRUCTURE



BUILDING INDUSTRY

# BOUYGUES CONSTRUCTION

## 4 BUSINESS LINES

A global player, Bouygues Construction is active in all parts of the value chain through its four business lines in the sectors of building, infrastructures and industry. On its customers' behalf, it incorporates technological advances and works continually to adapt existing know-how to meet environmental and social challenges.

BUILDING	CIVIL WORKS	ENERGIES & SERVICES	CONCESSIONS
22,930 employees	12,330 employees	20,720 employees	845 employees (of whom 18 are included in the consolidated workforce)
49% of Group orders	25% of Group orders	26% of Group orders	€598m in revenue
51% of Group sales	16% of Group sales	33% of Group sales	

## KEY FIGURES



56,980 employees



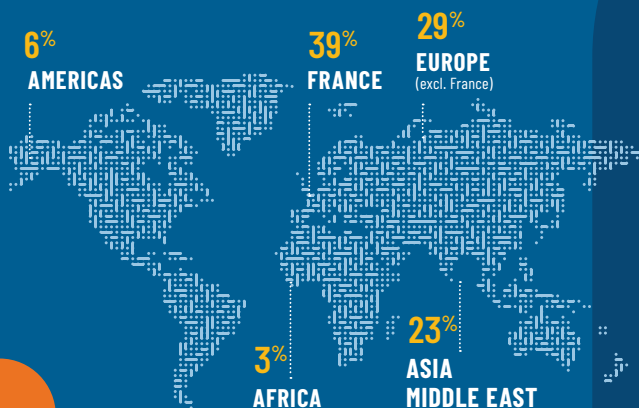
€22.2bn Order book (in value)



€12.4bn Sales, of which 55% international sales



3% Current operating margin



## A MULTI-LOCAL GROUP

In over 60 countries, Bouygues Construction carries out bespoke projects of all sizes. Whatever their scale, each one of them combines the best in expertise and innovation to benefit communities. This on-the-ground presence constitutes one of the Group's biggest advantages. Each project feeds on earlier ones and inspires future ones.