

Key Points

Bouygues Construction



BOUYGUES
CONSTRUCTION

Shaping a **Better Life**

Key figures 2013

An efficient and innovative group



€11.1 bn

sales
(including 46% international)

↗ +4%

46%



Active in

80
countries



52,200

employees

€17,8 bn

order book

↗ +4%

€277 m

net profit

↗ +4%

51%

of investment in R&D devoted to
sustainable construction



889

ENTRIES

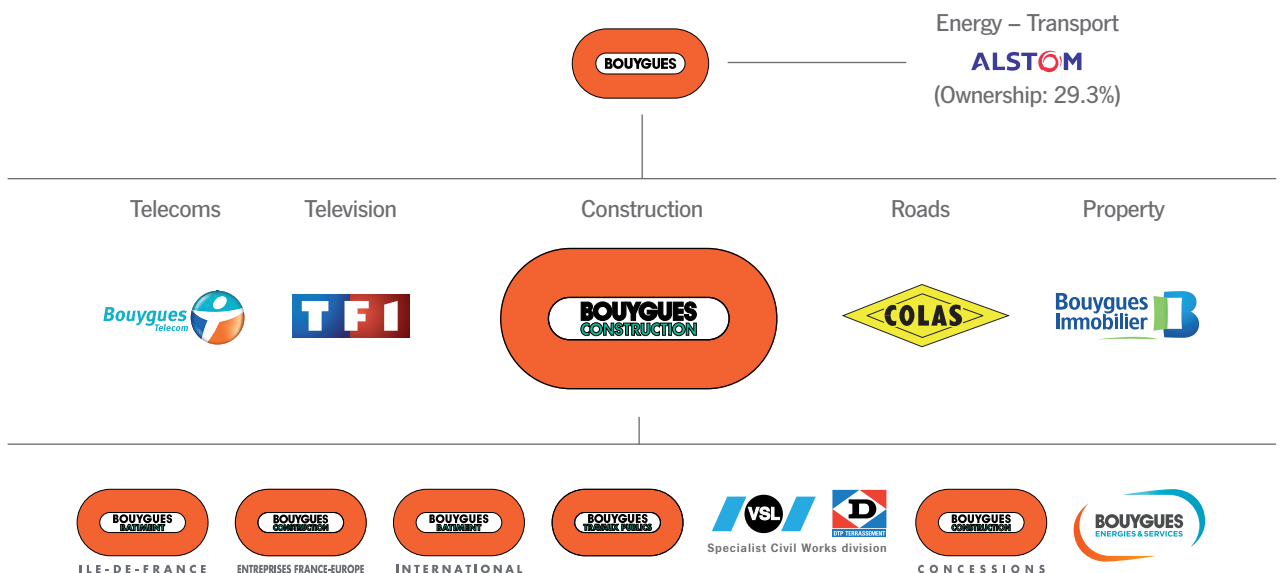
in the Bouygues Construction
Innovation competition

Profile

As a global player in construction and services active in 80 countries, Bouygues Construction designs, builds and operates buildings and structures which improve the quality of people's living and working environment:

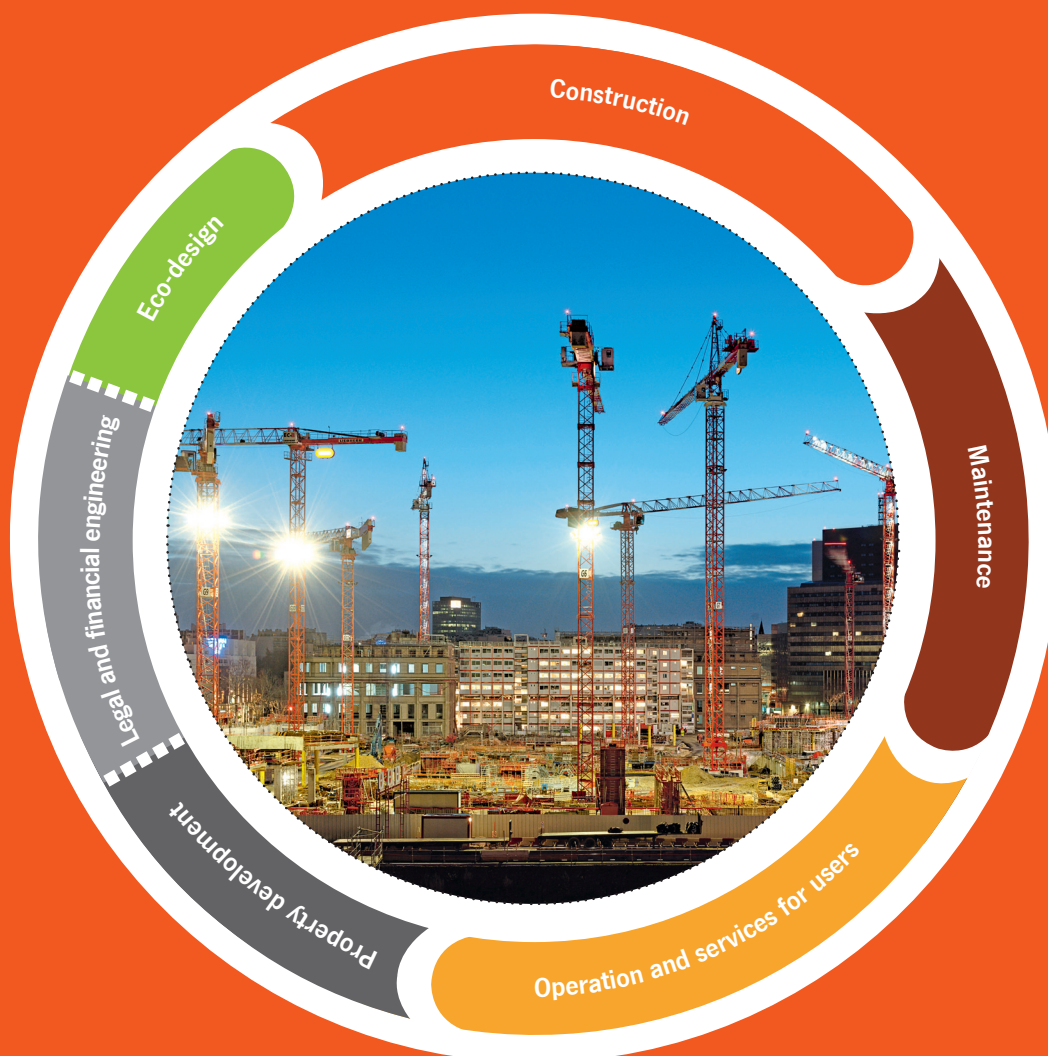
public and private buildings, transport infrastructures and energy and communications networks. A leader in sustainable construction, Bouygues Construction and its 52,200 employees have a long-term commitment to helping their customers shape a better life.

At the centre of a major group



Dedicated skills throughout the entire value chain of construction

Operating from upstream to downstream of the construction process, Bouygues Construction has developed expertise and businesses that cover the entire value chain. Its aim is to meet the specific needs of each customer while each service it performs is thought out in terms of the whole lifecycle of a building or structure.



4 business areas with high added value

Bouygues Construction operates in France and many other countries in four major business areas, organised as eight operating entities. They complement each other in such a way that Bouygues Construction offers its customers know-how that is positioned upstream or downstream of its core business of construction.

Building

Housing, schools and universities, hospitals, hotels, office buildings, stadiums, airports, exhibition and leisure centres, etc.

Fort d'Issy eco-neighbourhood,
Issy-les-Moulineaux, near Paris



Bouygues Bâtiment Ile-de-France

The benchmark for construction in the Paris region

- 6,540 employees
- Sales 2013: €2,725 m

Sillon de Bretagne housing complex,
Nantes, France



Bouygues Entreprises France-Europe

A leader in Western Europe

- 5,650 employees
- Sales 2013: €2,283 m

Yıldız Hotel,
Ashgabat, Turkmenistan



Bouygues Bâtiment International

An operator for major projects

- 15,750 employees
- Sales 2013: €2,655 m

Civil works

Underground works, engineering structures, tunnels, earthworks, road, rail and port infrastructures, public transport, etc.

MTR 703 railway tunnels,
Hong Kong



Bouygues Travaux Publics

An expert in complex sites

- 4,330 employees
- Sales 2013: €1,135 m

Tran Thi Ly bridge,
Da Nang, Vietnam



VSL

An expert in post-tensioning and cable-stay systems

- 3,040 employees
- Sales 2013: €341 m

Gold mines in Kibali,
Democratic Republic of Congo



DTP Terrassement

A specialist in terrestrial infrastructures

- 3,700 employees
- Sales 2013: €453 m

Energies and services

Energy network infrastructures, street lighting, digital networks, electrical, mechanical and HVAC engineering, facilities management, etc.

Operation of Challenger, Bouygues Construction's head office



Bouygues Energies & Services

The expert in energy performance and services

- 11,660 employees
- Sales 2013: €1,515 m

Concessions

Management and operation of transport infrastructures, sports and entertainment facilities, ports, etc.

The Stade Vélodrome football stadium, Marseille, France



Concessions division

The Group's specialist in concessionary operations

- 900 employees
- Receipts 2013: €520 m

A sustainable ambition committed to our employees

Through their talent, their diversity and their commitment, our employees are the people responsible for realising our ambition of shaping a better life. In all of our businesses, our top priority is to ensure their development, their well-being and to guarantee an open work environment.



Working in safety

One target: zero accidents

20,000 of the Group's employees and subcontractors had their awareness of health and safety issues raised in 2013



Encouraging mix and mobility

24% of managers in France are women

550 members of Welink, the Bouygues Construction network for women managers

More than 2,000 employees had experience of geographical or professional mobility at the Group in 2013



Attracting and recruiting

2,200 recruitments in France and **9,700** in other countries

90% of recruitments are on permanent work contracts

French students rank the Group in the **top ten** of companies in which they want to carry out internships



Developing skills

5% of the payroll in France devoted to training

30,000 hours of training carried out by Bouygues Construction University every year

More than 70% of employees took part in at least one training programme in 2013



Commitment to local communities

125 projects have been sponsored by more than **150 employees** and supported by Terre Plurielle, the Bouygues Construction corporate foundation

€3.9 m performed in 2013 for charitable sponsorship

Shaping a Better Life

MORE COMMITTED TO OUR EMPLOYEES



Because Bouygues Construction's people are the leading players in its ambition to shape a better life, the Group sets the highest standards with regard to the well-being and development of its 52,200 employees.



MORE SUSTAINABLE FOR THE USERS OF OUR BUILDINGS AND STRUCTURES

Before, during and after construction, the same question guides all our activities: how can we make the user's life more comfortable, more harmonious and more sustainable? Shaping a better life means ensuring that the user is at the core of our offers and our way of designing.

MORE VALUE FOR OUR CUSTOMERS

Fully involved and proactive participants over the entire value chain of our projects, we work with our customers on jointly designing and developing technical innovations and global solutions that make it possible to optimise the cost of our constructions over their whole lifecycle.



MORE CONNECTION WITH OUR PARTNERS AND COMMUNITIES

For sustainable construction to become fully established, all our stakeholders have to be committed. By connecting all the players and motivating them according to a set of shared challenges, Bouygues Construction is defining a new type of partnership with its ecosystem and inventing solutions for the future with its partners.

Bouygues Construction

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